

## **Exam Name - Professional in Associate Management (PAM)**

### **Sample Exam**

1. What is the main role of an associate manager in a team?
- A. Conducting performance appraisals for senior executives
  - B. Supporting upper management and coordinating team operations
  - C. Designing strategic policy frameworks
  - D. Managing company finances directly

Answer **B**

2. Which of the following best describes delegation?
- A. Assigning tasks with full accountability
  - B. Avoiding responsibility
  - C. Giving orders to subordinates without explanation
  - D. Micromanaging team members

Answer **A**

3. What is one of the key elements of time management?
- A. Avoiding communication
  - B. Procrastinating less important tasks
  - C. Prioritizing tasks based on urgency and importance
  - D. Delegating all responsibilities to others

Answer **C**

**4.** A SMART goal is:

- A. Specific, Measurable, Achievable, Relevant, Time-bound
- B. Simple, Modern, Agile, Reliable, Tactical
- C. Strategic, Manageable, Accurate, Resourceful, Team-based
- D. Slow, Methodical, Aligned, Realistic, Tough

Answer **A**

**5.** What is “emotional intelligence” in the workplace?

- A. Ability to manipulate others for success
- B. Ignoring emotions to stay professional
- C. Recognizing and managing one's emotions and those of others
- D. Having high academic qualifications

Answer **C**

**6.** The best way to provide feedback is:

- A. In public so others can learn
- B. With direct criticism, regardless of setting
- C. Constructively, focusing on behavior and outcomes
- D. By using sarcasm to lighten the mood

Answer **C**